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NEW YORK, June 23, 1877.

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MESSRS. J. L. SIBOLE & Co., Philadelphia, will have ready, on or about July 1st, a new book, by a new author, entitled "Paul Douglass," 16mo, paper, 50 c. It is especially adapted for summer reading. The above firm are agents for Audubon's "Birds of America," and also for the publications of the Riverside Press.

ROBERTS BROTHERS will publish early in July E. E. Hale's "G. T. T.; or, The Adventures of a Pullman Car," Selections from Epicurus in the "Wisdom Series," and the last volume of Landor's excellent "Imaginary Conversations." The first named makes a "Town and Country" book. Of course it is interesting, and equally of course it teaches in the most indelible way plenty of excellent lessons. Mr. Hale's stories "mean business," but are just as interesting as if they meant nothing.

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D. APPLETON & Co. report excellent sales for their new cheap editions of books for sum-

mer reading. They are just issuing also a new and revised edition of their "Handbook of Summer Resorts," and of their "Handbook of American Cities," in very tasteful new covers. Two new French novels are in press, Victor Cherbuliez's latest, "Samuel Brohl & Co.," and "Gerard's Marriage," by Thuriot.

THE sequel to "Helen's Babies" will be issued at once. In "Other People's Children" the story of Budge and Toddie is continued, but they are under the care of Miss Alice Mayton, now Mrs. Harry Burton. The book will be from the press of Mr. Habberton's regular publishers, G. P. Putnam's Sons. It was intended to issue it much later in the year, but its premature publication in England causes its immediate issue here. In his preface, Mr. Habberton says: "When in the course of human events it becomes necessary for a writer to impose five books upon the public within a single year, a decent respect for literary custom demands that he should make known the reasons which impelled him to do so. . . . With the exception of this volume, the books he has published since 'Helen's Babies' were partially or wholly completed before the story of 'Budge and Toddie' had gained more than ordinary attention; that they were either under consideration, or were announced by different publishers. . . . The author solemnly declares, however, that he has no more manuscripts to inflict upon publishers and the public, and that if his future literary ventures are not of better quality than those of the past, it will not be for lack of more attention to any single book than has been bestowed upon all his published works combined."

HENRY KNOEFEL, Louisville, Ky., will publish shortly the "Gedichte von Minna Kleeberg," a German-American poetess whose poems have attracted wide attention both in this country and in Germany. She has had flattering recognition from Freiligrath on the one side and Longfellow on the other, and the German-American population are likely to receive the book with hearty favor.

BUSINESS NOTES.

FAIRBAULT, MINN.—The firm of Andrews, Parshall & Hutchinson, books and stationery, has been succeeded by Parshall & Whipple.

NOBLESVILLE, IND.—J. W. Alden, bookseller, etc., has sold out.

ROCHESTER, N. Y.—The store of M. Cunningham, bookseller, etc., was advertised to be closed by the sheriff on the 15th.

ST. LOUIS, MO.—The firm of Gray, Baker & Co., books, stationery, etc., having dissolved by limitation, the business will be continued at 407 N. Fourth street, by the Gray & Baker Book and Stationery Co., who have purchased the same.

SEVERANCE, KAN.—G. Y. Dale, druggist, bookseller, etc., has sold out his business.

SPRINGFIELD, MASS.—Thos. Gay has retired from the firm of Gay Bros. & Co., subscription-book publishers.

AUCTION SALES.

June 26th.—Miscellaneous collection. Parker Society publications. Bangs.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported Books are marked with an asterisk. Authors' and Subscription Books, or Books published at net prices, with two asterisks; Educational Books published at "wholesale" prices, with a dagger.

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- Collins.**—The Dead Secret. A Novel. By Wilkie Collins. [New ed.] 8°, pp. 144. \$1; pap., 75 c. Peterson.
- The Frozen Deep; The Dream Woman. By Wilkie Collins. (Lakeside Library, No. 89.) Folio, pp. 32. Pap., 10 c. Donnelly, L. & Co.
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- Elmira Farmers' Club** (The). Report of Discussions for the Year 1876. Published by the Husbandman. 8°, pp. 280. \$1.25; pap., \$1. Husbandman Press.
- Ford, P. L.** See Webster.
- Freeman.**—Altha; or, Liberty of Conscience. By Mrs. A. M. Freeman. 12°, or, pp. 367. \$1.50. Russell.
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Amerikanische Weinbauschule. Kurze, doch hinreichend ausführliche Anleitung zur Anlegung des Weinbergs, zur Behandlung der Reben und zur Gewinnung des Weines in Nordamerika. Von Fr. Muench. Dritte, völlig umgearbeitete Auflage. 8°, pp. 144. Bds., \$1.

CATALOGUES RECEIVED.

From **Robert Clarke & Co., Cincinnati:** "Catalogue of Works on the Fine Arts Part I.—General. Art, Painting, Sculpture, Engravings, Ceramics, Descriptive, Historical, and Biographical. Part II.—Practical. Drawing, Painting, Carving, Engraving, and Photography." One of Clarke's admirable selections of the best English and American works in print. Each part is arranged alphabetically under author's name, a complete index to the whole, under subjects, being found at the end. 12°, pp. 48.

From **Charles L. Woodward, 78 Nassau street:** "Giblets of History and Tidbits of Americana," etc. 8°, pp. 48.

From **Lovell, Adam, Wesson & Co.:** "Illustrated Catalogue. Publications of Lovell, Adam, Wesson & Co., 764 Broadway, New York." 8°, pp. 32.

MUSIC RECEIVED.

From **John Church & Co., Cincinnati:** Two Sweet Eyes Brown, music by Robt. Challoner, song with chorus, 40 c.; Darling Isabel, words and music by L. Böderker, 40 c.; and Fatinitza March, arr. for piano from the favorite operetta by Franz von Suppe, 35 c.

From **S. T. Gordon & Son, New York:** If Only, music by Wm. Hamilton, 30 c.; Nevermore, music by Wm. Hamilton, 30 c.; Little German Home across the Sea, song and chorus, words and music by Wagner, 30 c.; The Good Old Days Gone By, quartette, music by H. P. Danks, 30 c.; Verdict Waltzes by Strauss, simplified for piano without octaves by Henry Maylath, 30 c.; One Little Year Ago, song and chorus, music by H. P. Danks, 35 c.; and Spring Song, music by M. A. B., 20 c.

LITERARY AND TRADE NOTES.

THE ORANGE JUDD COMPANY will publish shortly an illustrated work by F. D. Coburn, entitled "Swine Husbandry."

JAMES R. OSGOOD & Co. have arranged for the American publication of the "Life of Thomas Carlyle," by Frederick Martin.

FIRMIN-DIDOT ET CIE. are reissuing several volumes of their admirable Greek-Latin library, which have recently been out of print.

MESSRS. J. B. LIPPINCOTT & Co. will be the publishers of the catalogue of the (permanent) International Exhibition, and also a "Visitor's Guide" to the Exhibition and Philadelphia.

ESTES & LAURIAT have definitely arranged for the publication of Daudet's "Le Nabob," when it is concluded in *Le Temps*. Mrs. Lucy Hamilton Hooper will furnish the translation.

A NEW book by the author of "One Summer" will be pleasing to booksellers as well as to readers. Jas. R. Osgood & Co. will issue it shortly—"From Over the Sea," by Blanche Willis Howard.

LEE & SHEPARD have in press an anonymous story, "That Husband of Mine," said to be just as good as if it belonged to the "No Name Series." They will also publish Nasby's *Independent* story, "A Paper City," which has given a good many readers the idea that Nasby has brains and a level head when away from "Confedrit X Roads."

MR. W. D. HOWELLS is completing the preparation of four books for his series of autobiographies—namely, those of Goldoni, the Italian playwright; of the Margravine of Baireuth; of Lord Herbert of Cherbure, who went as ambassador to France in Queen Anne's time; and of Thomas Elwood, the quaker.

MESSRS. J. R. OSGOOD & Co., who, writes the Boston correspondent of the *Tribune*, issue to-day "Principalities of the Danube," by Geo. M. Towle, have in rapid preparation, by the same gentleman, "Montenegro and Bulgaria" and "Greece," both of which are short brochures to be held in one hand while the newspaper is held in the other—a feat which it seems to be desirable for every body to perform as long as the Eastern war continues.

AN interesting work is promised from the press of the Naturalists' Agency, Salem, Mass., "Illustrations of the Ferns of North America," of which the text will be by Prof. Daniel C. Eaton, of Yale, who has the largest herbarium of ferns in the country, and the illustrations by Mr. Jas. H. Emerton, who has already made a wide reputation for his careful and beautiful drawings in natural history. Every species of fern known to inhabit the United States will be figured. The work will be published in \$1 parts, giving three large quarto plates in chromo-lithography, at intervals of two months. The first part will be out about July 1st. Although the work will be published by subscription, a discount is offered to the trade, and samples will be furnished when desired.

The Publishers' Weekly.

JUNE 23, 1877.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

The trade are invited to send "Communications" to the editor on any topic of interest to the trade, and as to which an interchange of opinion is desirable. Also, matter for "Notes and Queries." Notes from librarians will also be gratefully received.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."—LORD BACON.

PRICES ON SCHOOL-BOOKS.

THE recent changes in the price system of school-books, and the questions thence arising in connection with the Educational Catalogue, have called out a number of letters of inquiry, suggestion, and protest from the retail trade, of which a typical one is printed elsewhere. We shall ask these correspondents to accept this article as their reply, since it contains the best conclusions we have been able to arrive at, after a most careful consideration of the suggestions made.

The retail trade is, of course, in a dilemma; in fact, the educational publishers themselves were in a dilemma, from which they extricated themselves by cutting gordian knot with "net prices." The old "retail prices" were generally discounted from by the retail trade as well as by themselves, and the discrepancy between nominal prices and the prices actually obtained was largely responsible for the legislative epidemic which at one time threatened serious consequences. It must be confessed that the publishers felt driven to the choice of permitting the trade to be revolutionized by State contracts or of making some distinctive "new departure." The middle course, of reducing retail prices to a middle basis, to which the publishers themselves would strictly adhere, and on which there would still be a living margin for the trade, would have been a more satisfactory issue. As it is now, the burden of the reduction has fallen almost entirely upon the retailer, and his dilemma is not so easily relieved. We cannot look upon the present state of things with complacency, for our interests are bound up with the prosperity of the whole trade, against which a serious blow has

been struck, but the practical thing is to make the best of a bad business.

It is perfectly true that the present margins do not permit the retailer to take any risk in handling school-books; the best rates are scarcely sufficient to cover cost of transportation and handling and leave any margin of profit, when goods are sold at net prices, even on secured sales. And we are forced to recognize the fact that no great advance on net prices can be obtained by the retailer,—none, to speak of, beyond what the publisher would charge for delivery, and possibly a very small percentage of commission for aid in selecting the books and for saving the purchaser the trouble of doing the business. The facts that one of the most prominent lists has been advertised, with details of net prices, in papers of the house having over 300,000 circulation and probably over a million readers, largely among educational purchasers; that publishers generally furnish "net lists" to all applicants; and that publishers' advertising will generally give these prices, make it impossible that these prices shall not be quoted against the local dealer in almost any locality. His only recourse is to obtain such slight advance as distance and trouble will cover, in addition to the very small trade margin.

There is one crumb of comfort. It must be acknowledged that the old prices, though not really running high, were largely fictitious even among local retailers, while it is scarcely to be supposed that the present "net prices" will be undercut. The retailer will know that his customer can't do better, and what margin there is should therefore be reasonably certain to the local dealer. If, as some think, the public feeling against the use of agents and against too frequent changes, and other possible economies, slightly reduce the cost of books, so that there may be again a trade discount of twenty to twenty-five per cent that will not be thrown away, it will pay to work up local business again.

Our advice to retailers, then, is to hold on to what they have, on the basis of "net prices" with an addition not too large to enable the purchaser to make better terms with the publisher direct. It is true, as our correspondent suggests, that the tendency of this movement is to make bookselling unprofitable except in the large centres, and though the sale of school-books may not be perceptibly diminished, there is likely to be a serious reaction in the sale of miscellaneous books. The country trade must simply do their best to "hold on" and wait for better times. They cannot afford to keep much stock on hand, to be sure, but the fact that prices have reached "bottom"

may enable them to hold the local trade on orders all the better.

In preparing the new Educational Catalogue, which becomes of the more importance to the retail trade in enabling them to hold what little there is left, we have seriously considered the plan suggested of adding a certain percentage to these "wholesale prices." We have consulted with leading publishers, and in our circular for information were careful to ask for "the regular prices at which you supply *individual* schools or teachers." In the case of the regular text-books published by leading houses—nine tenths of the school-book supply—there was but one answer: that "net prices" were the only ones to be given. Any other prices would conflict with the publishers' own lists and advertisements, circulated widely as above stated, and cast suspicion on the Catalogue and the houses issuing it in imprint edition. No one can afford to have its reliability impeached. There was a second class, almost as large in number as the first, but representing probably only a tenth the amount of business, on which retail prices are still made. The Catalogue will designate each of these lines of prices by distinctive marks, calling attention prominently to the fact that the net prices are "wholesale" prices, to which a percentage ought to be added for local delivery. An editorial will also bring out this fact prominently. In the imprint editions, each dealer can have printed in his imprint such rule as he chooses to adopt, of five, ten, or twenty per cent above "net" prices. This seems to be the only plan by which the present difficulty may be met. It would be impossible to print varying scales of prices, except at a cost which the trade would not afford, and in this respect the trade edition—that is, the regular edition of the paper—and the imprint editions will be the same.

Our correspondent begs us to be "the organ of the whole trade" and "add a third." It has certainly been our endeavor to represent the whole trade. In the recent conflict of interests, this, indeed, has been a thankless task, but we hope to be enabled to keep on. But to "add a third" would do nobody any good. The price of books is practically determined by what the publisher is willing to sell them at, and we can only take the price the publishers choose to make.

PROBABLY all who have to deal with periodicals will sympathize with the feeling expressed by Messrs. Lippincott elsewhere. As to the grievance particularly dwelt upon in our editorial, we are happy to state that, owing to the

efforts of an organization of class newspapers formed for the purpose, the Washington authorities have come to look upon the matter in a common-sense light, and have virtually revoked the decision by restricting it to those newspapers which individual investigation shall find to be published "primarily for advertising purposes"—that is, as advertising sheets and not as newspapers. But there is still room for a more liberal construction of the postal laws as regards other rights of publishers.

A CORRESPONDENT brings up another objection to the trade sale, which, however, it is fair to say, is not necessarily inherent in the system, as the promptness of delivery to purchasers must depend on the promptness of delivery from the publishers. In accordance with our custom in cases where named houses are criticised, a proof of the letter was sent to Mr. Leavitt, and it is but fair to say that his reply seems to take away most of the ground of the complaint. But an objection which is inherent is brought out incidentally in the communication—the fact that by exchangings and sub-sales, the stock, which is supposed to be "placed" in extra quantities with particular dealers, really goes into the usual channels of trade and cuts off so much of the publishers' regular sales. When this takes the form of "pooling" on a book to keep down its price, it is of course peculiarly objectionable.

JUST before the end of the session there was tacked upon the New York text-book bill a new provision authorizing school district meetings to determine by vote what text-books should be used for the next five years. This is the most utterly absurd law yet passed, but happily it is about the only piece of school-book legislation that has really gone through during the year. It is supposed that the publishers will have the good sense, however, to let well enough alone, and not to enter on the general canvass of the voting population of the State which this foolish clause invites.

COMMUNICATIONS.

POSTAL MISMANAGEMENT.

PHILADELPHIA, June 20, 1877.

To the Editor of the Publishers' Weekly:

Noticing by your editorial in the WEEKLY of the 16th inst. that you are feeling rather severely the peculiar management, or, in our opinion, *mismanagement*, of our postal matters, we are prompted to suggest to you that your journal is the best medium in which to encourage or create some *combined* protest on the part of the publishers of the weekly and monthly periodicals against the recent rulings,

which are characterized by an astonishing lack of common-sense.

During the last few years we have had constant troubles with the post-office officials, being in some way subject to the peculiar interpretation of our indefinite postal laws by each new incumbent of the chief office.

Yours very truly,

J. B. LIPPINCOTT & Co.

"NET PRICES" IN SCHOOL-BOOKS.

ALABAMA, May 29, 1877.

To the Editor of the Publishers' Weekly:

I have received the new price-lists from most of the school-book publishers, and, in connection therewith and your editorial of 12th inst. on the same subject, I beg to offer a few more lines on the "demd horrid grind," though it has become as monotonous as Mantalini's.

The ability to quote and in some cases to adduce "publishers' prices" is no inconsiderable help in making sales. For this reason—and every retailer in the land knows the force of it—I object to the abandonment of retail prices.

Retailers, or booksellers, have no light burdens to carry direct from the publishers. In no other trade have first hands so completely their customers under control as the publishers. Prices absolutely controlled by them have been cut down and new editions issued without notice, leaving retailers to hold the bag, which now is about full. No wonder there are so many assignments, bankruptcies, and retirements in consequence of ill-health.

The average expense of getting books to interior towns is fully five per cent of their cost, and any man of average ability whose business necessitates his stating that a book costs him thirteen cents less ten per cent, plus five per cent for casing, cartage, and transportation, and blank per cent for store rent, clerk hire, food, clothes, doctor's bills, the church, charity, etc., etc., and that, in consequence of these facts as stated, he cannot be an honest man and sell the book for less than fifteen cents, had better quit that business—and he will quit it.

Publishers will be able to keep on; they will not sell so many books to one buyer, and their total sales will be less.

The publishing cities will be the only gainers by such a mode of doing business; the rich will become richer and the poor become poorer. I grant that people will pay for what they want, but they will do most of the paying direct to the publishers, because no careful dealer will buy and keep in store books which can be bought at about same prices by any person who can write an order to the publishers. And to do that he has but to get a list.

The book business is not the counterpart of any other business; teachers can anticipate their wants and order beforehand, but Mrs. Grundy would give the old man a lively talk if the larder should become empty while he was trying to hedge on the cost of his groceries. A bookseller ought to and does possess some information respecting his trade which the dealer in dry goods will not acquire; but if the former gets the cream, the latter must diet largely on skimmed milk.

The publishers have hit retailers a hard blow by the issuance of approximating net lists, and the end will be nigh when the recog-

nized official organ of the trade does likewise. It is not possible to sell books at an advance on published prices, when such prices are generally distributed. "Prefatory notes" will not protect us. Be not deceived; be the organ of the whole trade as heretofore. Ascertain publishers' net prices, add a third thereto, and the Educational Catalogue will continue to be acceptable to booksellers. It can do the publishers no harm, and will do us some good. By making such a price-list you would be doing good service to a vast majority of the retailers. Give us a price-list by which we can ascertain net cost, and sell without figuring different discounts of different publishers. GEOFFREY.

A COMPLAINT OF THE TRADE SALE.

SYRACUSE, N. Y., June 8, 1877.

To the Editor of the Publishers' Weekly:

In your criticism of the system of trade sales, you have overlooked one objection which our experience will make a very serious one to us in future.

At the last trade sale we were purchasers to the extent of \$2500. We paid the bill in cash, less the usual light discount, and awaited the goods. Most of the books came with reasonable promptness, though we lost the sale of some of Matthew Arnold's works and of Schuyler's "Turkistan," which came *eight weeks* after the sale.

But we bought also a large stock of stationery, globes, and other material, for which we happened to have an immediate demand. Some of this came *last week*, but a large part of it has not yet come. For instance, we bought and paid for fifteen McDermott globes. Some of these were sold at once to H. F. Lawrence, of Ogdensburg, and charged to him upon the same bill with other goods sent. But they have not yet arrived, and, of course, we have lost the sale.

Moreover, during the sale we made some exchanges with Gray, Baker & Co., of St. Louis. We paid them the balance in cash, and handed the memorandum to Messrs. Leavitt & Co.'s book-keeper, who promised to see that the goods were packed accordingly. But none of the changes were made, so far as the goods which have straggled along to us during the past nine weeks enable us to judge; and when we write to Gray, Baker & Co., we find that they have had the same experience. "We have had more trouble over this purchase than all others put together during the past year," they write.

We are satisfied with the goods we bought and the prices we paid, but not by any means with the treatment we have received since the sale. If this delay in shipping is a feature of the trade sale, it should be known.

Yours respectfully,

DAVIS, BARDEEN & Co.

TRADE-SALE ROOMS, CLINTON HALL, }
NEW YORK, June 20, 1877. }

To the Editor of the Publishers' Weekly:

Much obliged for the proof of "A Complaint of Trade Sale." Complaints seem to be chronic with some persons, sometimes *with* cause and sometimes without cause. To satisfy ourselves of the justice or injustice of this particular com-

plaint, we have looked into it carefully. The parties complaining bought, at the Trade Sale commencing April 2, goods to the amount of \$2306. They "paid cash" April 21st, \$1246.85, and April 30th, \$1000, the balance of the amount, on the "light discount." On the 23d of April we shipped them seven cases, and May 3d five cases. These twelve cases, shipped April 23d and May 3d, contained every book bought by them from the catalogue, and from forty-one different invoices, with the exception of books to the amount of \$30.45, which were afterward supplied, and an amount of \$72.50, which was the amount short on the entire purchase, including globes, \$30, which globes were seized by the sheriff before they could be sent to us.

"If *this* delay is a feature of the Trade Sale, it should be known."

As to their losses on Arnold and Turkistan, they bought *one* Turkistan (sent May 3d) and two sets Arnold, delivered to us by Henry Holt & Co. May 5th, and sent May 12th. The remainder of their purchases, about \$400, were from the supplementary catalogue, clearance stock, stationery, old books, odds and ends, etc., etc., which were shipped to them as quickly as practicable, the last shipment May 28th, although the complaint dated June 8th says "a large part of it has not yet come." With regard to their exchanges with Gray, Baker & Co. we know nothing, and do not see why we should be "exampled" for business between these two houses. We have not had nor heard of any complaint from Gray, Baker & Co. as yet. Perhaps it may reach the public ear later.

I am, very truly yours,

GEO. A. LEAVITT,
of GEO. A. LEAVITT & CO.

BOOK NOTICES.

THOMAS DE QUINCEY: His Life and Writings, by H. A. Page. (Scribner, A. & Co.) Although the world is pretty well acquainted with De Quincey's life through his "Confessions" and "Autobiographic Sketches," it will warmly welcome the additional particulars and corroborative evidence offered by Mr. Page in the present volume. They have been gleaned from many sources: from letters, from reminiscences furnished by his friends and family, and by his publisher, Mr. James Hogg. The numerous facts Mr. Hogg contributes relative to his works, his literary habits, and his personal eccentricities, are among the most interesting portions of the book. Mr. Page goes over his whole life from childhood, through his school days, his early escapade in London, his going to Oxford, his first acquaintance with Wordsworth and Coleridge, and the story of his physical sufferings,—the cause whence sprung his opium habits,—and the terrible days of pain and want he struggled through during his first residence in London. To all of the principal facts already known he gives a freshness and an amplitude of detail which present many events in altogether a new and different light to the reader. The unpublished correspondence is very rich; it embraces letters to his daughters, to Prof. Wilson, Miss Mitford, to the Wordsworths, Carlyle, etc. To those interested in psychological investigations, Dr. Eatwell's paper on

the "Medical View of De Quincey's Case," to be found in the appendix and written at the request of Mrs. Baird Smith, is specially indicated. A new and very characteristic portrait of De Quincey adorns the first volume. 2 vols. 12mo, cloth, \$4.

ECLECTIC SERIES. SCHOOL GEOGRAPHY, No. 3, by A. von Steinwehr. (Van Antwerp, Bragg & Co.) This is the third and last volume of the Eclectic Series of Geographies, and has been prepared with special regard to the wants of the more advanced classes in our public and private schools. It is divided into two parts. The first part contains an outline of mathematical, physical, and political geography, embracing a concise but thorough discussion of the distribution of heat, the alternation of the seasons, etc., subjects generally imperfectly treated in most school geographies. The illustrations and maps are numerous; the maps are among the finest we have seen, both as to coloring and drawing—the representation of mountain topography, so often a weak point in school geographies, being noticeably correct and wonderfully artistic. Special interest also attaches to the work as the last from the hands of Gen. von Steinwehr. To render these geographies specially useful and acceptable, special editions have been prepared for various States—that is, an extra supplement is bound in the volume, per order, entirely descriptive of the State in which it is to be used. Large 4to, \$1.30.

PHYLLIS, A Novel, by the Duchess. (Lippincott.) There is a good deal in the style of this story that reminds one of Rhoda Broughton. Its heroine is a bright, wilful hoiden of a girl who wins the heart of the man destined for her elder sister. She marries him, and seems to have a life of perpetual happiness before her, but a tragedy comes into their lives, altering and saddening the whole course of events. The plot is too slight a one to go into particulars, but the book can be heartily recommended as a thoroughly readable and interesting one, holding the reader's attention strongly till the very end is reached. The descriptions of characters are very good, and the conversations bright and clever, and at times quite witty. 12mo, cloth, \$1.50.

STATIONERY NOTES.

We shall be glad to receive, for gratuitous notice, samples or brief descriptions of all novelties of general trade interest, of which small cuts will be inserted if furnished. Buyers ordering or making inquiry as to goods from the notices in our columns will confer a favor by mentioning the PUBLISHERS' WEEKLY as the source of their information.

WOOLWORTH & GRAHAM, 51 John street, New York, have now added to their regular line of Parson's colored flat writing papers an assortment of the same stock in N° in 14 and 16 lb. caps, and 18, 20, and 24 lb. folios in sixteen tints; also royal 24 lb. in pink, green, lilac, and buff. These are said to be free from broken sheets, and are for many purposes available in place of the higher-priced sortings. Price, 18 c. per pound, nominal weights. This house claim to have of their regular line of colored flat writings the largest variety of sizes, weights, and colors to be found in the United States.

THE new Letter File manufactured by Brower Bros., 293 and 295 Broadway, New York, is destined to become very popular among the commercial and banking fraternity, as well as the general public. The cuts herewith represent the different styles of file boxes, intended for filing letters and keeping them in a secure and compact form. A narrow strip of wood is attached to the back of each leaf of the index,

to the file without mutilation; no punching, wiring, gumming, or sewing is necessary; the index and contents will not gape, and cannot "jump the box;" postal cards can be filed, as they should be, with other correspondence; it is simpler in its working, does not get out of order, and is more economical in time, money, and space than any other file in the market; adapts itself to any number up to and



B B LETTER FILE, No. 7 b.—LOCK-BOX CLOSED.

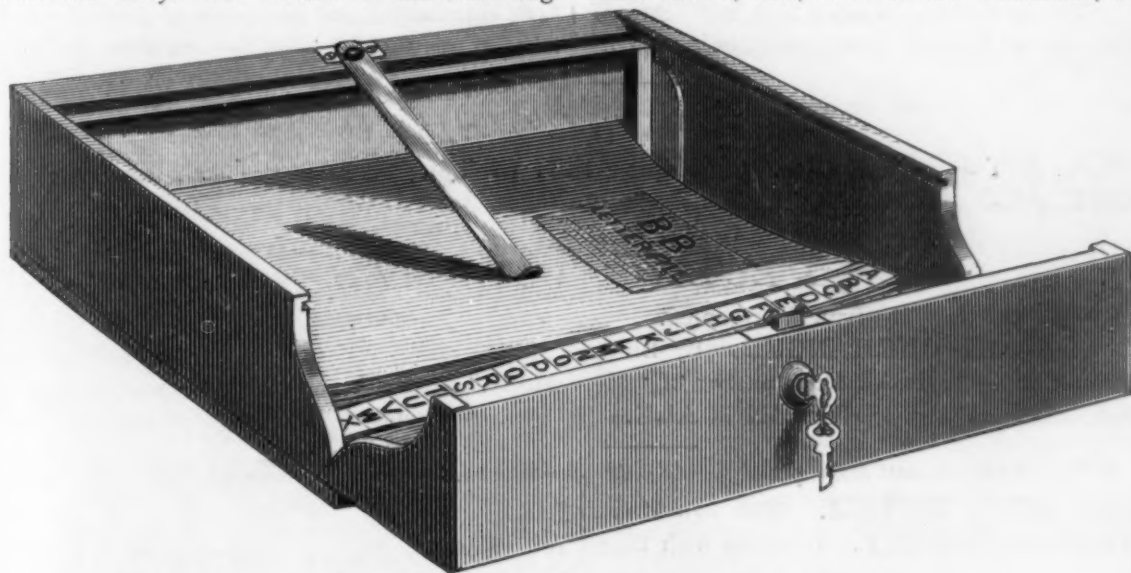
with its ends projecting beyond the edges of the leaf, forming flanges. The ends of the metal back are turned over so as to inclose these flanges, holding the leaves securely, yet allowing them to work freely, vertically, that they may adjust themselves to the letters placed between them. A binding tape is fastened to the bottom leaf, with its ends pasted down till ready for use. The walnut receiving box is provided with a steel spring to hold papers securely in the index till ready for binding. This spring swings around so as to clear the index when necessary. The indexes of the receiving

holds seven hundred letters without crowding



KEY (FULL SIZE) TO LOCK-BOX **B B** LETTER FILE.

—fully fifty per cent more than any other file; when letters, etc., are old and worthless, the



B B LETTER FILE, No. 7 a.—LOCK-BOX OPEN.

and filing boxes are interchangeable. The lock boxes (Figs. 7 a-b) are made with sliding covers, which can, when the box is opened, be reversed and slid in the groove under the index, and are provided with "Best" U. S. Lock Co.'s lock—no two alike—with two flat keys (see cut). The following are the advantages claimed: Letters or other papers can be taken from and returned

index can be emptied, and used again. The receiving and filing boxes are adapted to general mercantile use, for filing letters, bills, etc. The filing boxes are also convenient for home use, for filing tradesmen's bills, etc. The lock boxes are for special papers, or private correspondence of firms and corporations, collections of autograph letters, or memoranda of

subject-matter, etc., by literary men and others. The price for boxes is from \$2 to \$5 each, indexes from 40 c. to 50 c. each, less a discount to the trade. They are made in 10 x 12 and 10 x 15 sizes, and other sizes will be made as the market demands or to order. Descriptive circular may be had on application, and samples will be sent to any responsible house for inspection.

BOORUM & PEASE, 30 and 32 Reade street, New York, have a new line of silk-velvet autograph albums, beautifully stamped in gold, and mounted with nickel-plated rims and clasps, round corners, which make them very attractive. They sell at \$45, \$54, and \$72 per dozen, list. They are also making a new line of scrap-books in many new and unique designs, among which is an oblong with an Egyptian design stamped in gold, silver, and black, which is very neat and attractive. This firm is also making a neat line of leather card and letter cases.

JAMES M. HARPER, El Paso, Ill., has been awarded a patent for a book provided with a series of stubs arranged so as to have the top stub longer than the others, and each succeeding stub longer than the one below it, so that a projecting stub may be gummed for the attachment of an invoice or bill without the liability of the stubs below it receiving any of the adhesive material. It is in combination with a detachable cover.

ADAM C. FOX, Baltimore, Md., has patented, an envelope having upon its flap a composition which, reacting under the influence of moisture with another composition upon the body of the envelope, into contact with which it comes when the envelope is closed, forms with it an insoluble cement, preventing the opening of the same.

MR. J. C. KOCH, the senior member of the firm of Koch, Sons & Co., is expected to arrive home soon, after an absence of nearly five years in Germany. He will be accompanied by Mr. Will Horn of the same firm. They will bring many novelties in albums and other goods.

MILTON C. JOHNSON, Brooklyn, N. Y., has received a patent for a bank check-book provided with stub sheets having stub blanks on both sides thereof, secured between alternate pairs of two separate check sheets, the whole being bound together at their ends.

JAMES TILGHMAN, New York, has patented, as a new article of manufacture, a combined brush and stopper for mucilage bottles.

THE firm of S. A. Tower & Co., cor. Broadway and Duane street, New York, has been changed to the Tower Manufacturing Co.

MR. ANDREW DOUGHERTY is anticipating a trip to Europe. He will be accompanied by his daughter and son.

THE LEISURE HOUR SERIES.

16mo, \$1.25 each.

"The admirable Leisure Hour Series."—*Nation*.

"The form is admirable, and faultless taste presides over the selection."—*New York Tribune*.

"To any one who wants a book that will prove both entertaining and profitable, as good literature always is, and does not know precisely what to ask for, we say select one of 'The Leisure Hour Series.'"
—*Boston Advertiser*.

JUST PUBLISHED.

LOLA: A Tale of Gibraltar. By Major Arthur Griffiths.

POET AND MERCHANT. By Berthold Auerbach.

RECENT VOLUMES.

VIRGIN SOIL. By Ivan Tourgenieff.

IN CHANGE UNCHANGED. By Linda Villari.

EUGENIE. By B. M. Butt, author of "Miss Molly."

THE HERITAGE OF LANGDALE. By Mrs. Alexander.

"Two of the foremost books of the year in value and interest."—*New York Evening Post*.

WALLACE'S RUSSIA. With two Maps. \$4.00.

BAKER'S TURKEY. Uniform with the above. \$4.00.

HENRY HOLT & CO., New York.

BUSINESS OPPORTUNITIES.

FOR SALE. A book, stationery, news, and wall-paper store, for cash, in a city of 20,000 inhabitants in one of the Middle States. A rare chance for an enterprising party. Stock and fixtures about \$9000. Address TEN BROECK, P. O. Box 4888, New York, N. Y.

BOOKS FOR SALE OR EXCHANGE.

A. S. CLARK, 66 Nassau St. (up-stairs), N. Y., buys, sells, and exchanges shop-worn and second-hand School-books. Back numbers leading magazines, in suitable condition for binding, at very low rates to the trade.

BOOKS WANTED.

B. F. S., CARE F. LEYFOLDT, BOX 4295, NEW YORK.
Copies of Publishers' Weekly for February 3d and 10th, 1877 (Vol. XI., Nos. 5 and 6), add of November 18th, 1876 (Vol. X., No. 21), in exchange for other Nos. or for cash.

J. P. DES FORGES, 3 ST. PAUL ST., BALTIMORE, MD.
Lady Mary W. M. Montague's Letters.
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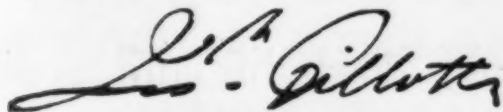
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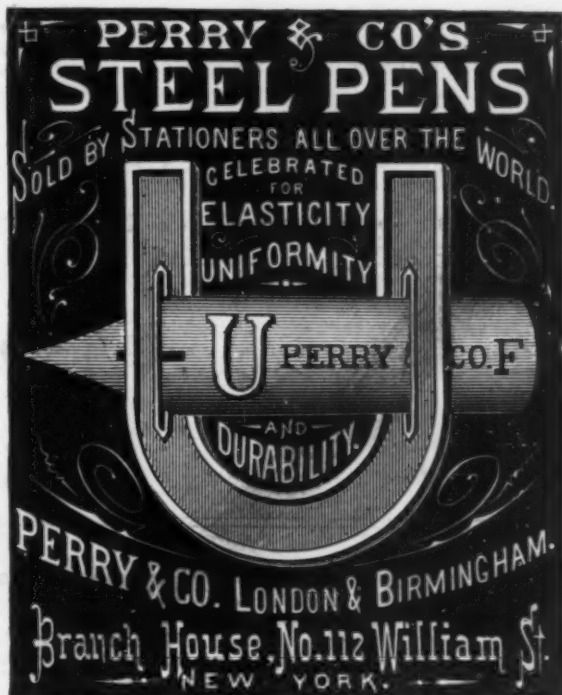
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